

#### **Sales Associate Description**

The Solar Sales Associate is responsible for building a customer pipeline and managing accounts to contribute to the profit margin of the company. R.M.V. Engineered Products & Valves is a team-focused business. Sales associates are commission-based. All employees share in the success of the company.

Sales associates work with one another and collaborate with the engineers to provide the best solutions for customers.

# **Our Mission:**

We operate profitably in the clean energy economy by providing impeccable design, sales & customer service.

### Vision:

Power through knowledge.

### About the Organization:

R.M.V Engineered Products & Valves is based in Johannesburg. We design and distribute renewable energy systems for residential, commercial and industrial use domestically.

# Areas of Responsibility Include:

- \* Pipeline Development
- \* Account Management
- \* Sales Results
- \* Team Work

# **Ideal Candidate:**

- \* Previous sales experience
- \* Telephone experience such as call centre experience
- \* Solar experience preferred
- \* Team player

### \* Accountable

- \* Positive attitude
- \* Calm presence

### **Classification:**

Full time, Part-time

To apply, please submit a cover letter and resume to sales@rolandvere.com